



**GOVERNMENT OF SINDH  
SINDH MASS TRANSPORT AUTHORITY**

**Dated: 4<sup>th</sup> February 2021**

**MINUTES OF 16<sup>th</sup> CONSULTANT SELECTION COMMITTEE MEETING FOR  
KARACHI MOBILITY PROJECT (YELLOW BRT)**

**TECHNICAL EVALUATION OF PROPOSALS RECEIVED FOR CONSULTING SERVICES TO PROVIDE  
DETAILED DESIGN, PROCUREMENT SUPPORT AND CONSTRUCTION SUPERVISION SERVICES  
(PK-SMTA-122605-CS-QCBS)**







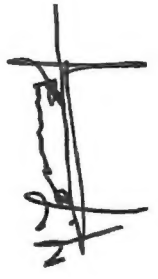
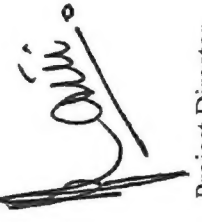

In continuation to the receiving of Technical and Financial Proposals / Bids (and also opening of the Technical Proposals) on 15<sup>th</sup> January 2021, a Consultant Selection Committee [the CSC] meeting was convened on 2<sup>nd</sup> February 2021 in the SMTA. The meeting was basically convened to discuss the evaluation of Technical Proposals based on the Terms of Reference and the evaluation criterion in the issued RFP (on 6<sup>th</sup> November 2020 and two amendments thereafter) to ensure consistent evaluation.

The CSC members had a detailed discussion on the evaluation criterion and the Terms of Reference. It was discussed that the evaluation sheet has been designed such that the scores be given on Poor (4), Average (6), Good (8) and Very Good (10) basis considering the extent of compliance with the evaluation criterion issued in RFP. The evaluation criteria has already been discussed and agreed with the World Bank team as well [**Annexure A**].

**Decision:**

It was mutually decided that considering the complex nature of evaluation and to ensure transparency and healthy discussion, the *Evaluation of Technical Proposals* and preparation of *Technical Evaluation Report* will be carried out in subsequent meetings of the CSC and a combined minutes of such CSC meetings will be issued for record purpose as 17<sup>th</sup> CSC meeting.

The Chair adjourned the meeting with token of thanks.

	
Deputy Director (Contracts) Sindh Mass Transit Authority Government of Sindh	Chief Transport Planning & Development Department, Government of Sindh
	
Director (Finance & Accounts) Sindh Mass Transit Authority Government of Sindh	Chief Consultant Transport & Mass Transit Department Government of Sindh
	
Director (ITS) Sindh Mass Transit Authority Government of Sindh	Director Finance PPP Unit, Finance Department, Government of Sindh
	
Director (Projects/Infrastructure) Sindh Mass Transit Authority Government of Sindh	Project Director, BRT Yellow Line Sindh Mass Transit Authority Government of Sindh
	
Managing Director Sindh Mass Transit Authority Government of Sindh	

7/29/2021

Gmail - KMP- Design and Supervision Consultant

From: Haider Raza <hraza@worldbank.org>  
Sent: Tuesday, January 19, 2021 11:39 AM  
To: Project Director <pd.kmp.ylc@gmail.com>; Muhammad Yousuf Munir <director.infra.smta@gmail.com>  
Cc: Hasan Afzal Zaidi <hzaidi@worldbank.org>; Said Dahdah <sdahdah@worldbank.org>  
Subject: RE: KMP- Design and Supervision Consultant

Amr-Share A

Dear Imran and Yousaf sahiban,

Hop you are doing fine. Please note that you need to upload the Minutes of Technical Proposal Opening. Please update the STEP on priority basis. Thank you.

Best regards,

Haider

Amendments to Request for Proposals

Opening of Technical Proposals/ Minutes

Evaluation of Technical Proposals

2020/04/09 / 0

2020/05/25 / 45

2020/06/15 / 20

2020/11/05 / 0

2020/12/21 / 45

2021/01/10 / 20

Haider Raza

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Senior Procurement Specialist

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The World Bank, Nepal Country Office

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From: Said Dahdah <sdahdah@worldbank.org>

Sent: Monday, January 18, 2021 11:08 AM

To: Project Director <pd.kmp.ylc@gmail.com>

Cc: Muhammad Yousuf Munir <director.infra.smta@gmail.com>; Haider Raza <hraza@worldbank.org>; Hasan Afzal Zaidi <hzaidi@worldbank.org>

Subject: KMP- Design and Supervision Consultant

Importance: High

Dear Mr. Imran,

Please let us know how many firms submitted their proposals by the deadline which was last Friday?

You need to move very fast please with the evaluation of the Technical Proposals. I am sending the scoring sheet that I sent before , I did slight change to it ( it is now 4,6,8,10 passing score is 7/5)

I suggest we have a meeting with the CSC ( those who will score ) ASAP I suggest this Tuesday or Wednesday at 4 pm, please confirm and send me the list of attendees so I invite

Best regards

Said

7/29/2021



Gmail - KMP- Design and Supervision Consultant



Muhammad Yousuf Munir <director.infra.smta@gmail.com>

## KMP- Design and Supervision Consultant

Said Dahdah <sdahdah@worldbank.org>  
To: Muhammad Yousuf Munir <director.infra.smta@gmail.com>  
Cc: Haider Raza <hrazza@worldbank.org>, Project Director <pd.kmp.ylc@gmail.com>, Hasan Afzal Zaidi <hzaidi@worldbank.org>

Tue, Jan 2

Tomorrow's meeting to discuss the technical evaluation is confirmed at 12 pm, we will send a calendar invite shortly.

Regards

Said

From: Muhammad Yousuf Munir <director.infra.smta@gmail.com>  
Sent: Tuesday, January 26, 2021 4:12 PM  
To: Said Dahdah <sdahdah@worldbank.org>  
Cc: Haider Raza <hrazza@worldbank.org>; Project Director <pd.kmp.ylc@gmail.com>; Hasan Afzal Zaidi <hzaidi@worldbank.org>  
Subject: Re: KMP- Design and Supervision Consultant

[External]

Greetings,

Dear Mr Said and WB team,

We hope all is well at your end.

Please note that following the issuance of the RFP and two amendments, the bid opening meeting was held on 15th January 2021. Please note that the RFP was issued to four shortlisted which M/s SCE (and JV partners) did not submit their bid. The technical bids were opened as per the norm in front of the participants (the committee members and the representatives firms who submitted bids) and the financial bids were kept as it is (after ensuring that they are **properly** sealed).

Please note following points in reply to your last email dated 25th January 2021.

1) The Minutes of Bid Opening meeting will be uploaded to the STEP latest by 28th January 2021.

2) The submission of the Web Development activity in STEP had some technical STEP issues, a couple of days ago, and we sent an email too regarding the same to Haider sahib. I will cc him shortly today for the same.

3) The first meeting in which we will discuss the Evaluation Criteria followed with the actual start of bids evaluation will be held on 1st February 2021. You are requested to arrange a Tr Discussion session with us on the Evaluation Criteria preferably tomorrow or day after as per your convenience.

4) We will also submit the revised Procurement Plan latest by 28th January 2021.

Regards,

Yousuf Munir

On Mon, Jan 25, 2021 at 1:30 PM Said Dahdah <sdahdah@worldbank.org> wrote:

Dear Imran Sb and Yousuf Sb,

Any update on the below action ?

Also any update on the Web development contract? Why it has not been launched in STEP? What is causing its delay?

Both you have FULL access to STEP, please confirm that it is working from your end.

Regards

Said

**KARACHI MOBILITY PROJECT - YELLOW BRT**  
Procurement of Consulting Services for Preparation of Detailed Design, Procurement Support and Construction Supervision Services  
Evaluation of Technical Bids (Phase I)

Evaluator Name: \_\_\_\_\_  
Designation and Department: \_\_\_\_\_

Poor = 4  
Average = 6  
Good = 8  
Very Good = 10

CRITERIA / SUB-CRITERIA	MAX Scores	E1	REFERENCES / PARAMETERS TO CONSIDER	ANALYSIS	COMMENTS
1. Specific experience of the firm related to the assignment.	10		The Client will assess whether the Consultant has experience in preparing detailed design and providing procurement support in Bus Rapid Transit (BRT) projects in Asia and the number of such completed projects. (from RFP). The consultant having most number of such projects in Asia will secure best rating.		
2. Methodology	30				
Proposed methodology is clear, responds to the TORs.	10		General understanding of the requirements in the TORs and the quality of methodology (fit for purpose, innovative measures, value engineering). Response / Comments on TORs also to be reviewed. The write-up in Tech 3 to Tech 5 must be logical and clearly written to demonstrate the consultant's understanding of the nature, scale and the complexity of the project.		
Work plan is realistic and implementable and has right input of experts.	10		Work plan (Tech 5) responds to the schedules of deliverables in TORs and is logical. The work-plan to be reviewed in conjunction with the methodology write-up and also with the proposed experts (Tech 6) and their proposed person-months.		
Overall team composition is balanced and has an appropriate skills mix.	10		The proposed team of experts (and proposed person-months) and how they are linked with methodology write-up and work-plan. The link must be logical and ensure smooth flow of project activities as well as meeting deliverables schedule in the TORs.		
3. Key Staff - TECH 06	60				
Position K-1: Team Leader Design (lead firm)	20				
General qualification (general education, training, and experience)	10		Shall be a qualified Civil Engineer, at least twenty (20) years of experience in infrastructure projects.		
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At-least 12 years as a Team Leader or equivalent capacity on urban road/transit and infrastructure design and construction projects of similar nature, scale and complexity to this project. S/he will possess extensive experience in design, construction and supervision of urban road/transit projects, contract and project management. S/he should have served in a similar role on long-term basis on at-least 3 previous successfully similar assignments where the value of the works designed / executed was at least USD 50 million for each assignment. Preferably a Master's degree in civil engineering or relevant subject (internationally recognized professional qualification). The person on this position should have ability to lead team-work during the projects, inter-personal, inter-cultural and strong communication skills to ensure effective stakeholder management throughout the project		
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		Experience of working for at-least five (5) years in countries with similar conditions.		

Annexure A



[illegible]

				10	Position K-5- Procurement Specialist (lead firm)
				10	General qualification (general education, training, and experience)
		At least 15 years of professional experience in procurement of works and services. Shall be a qualified Civil Engineer.	10		
		At least 12 years in urban infrastructure construction projects, including at-least 02 projects procured on a Design and Build (D&B) basis. S/he shall lead team of procurement engineers and shall be responsible for preparation of procurement documentation and assistance during entire procurement process during the project. Moreover, s/he will be tasked to plan and deliver capacity building training sessions for the Client's staff on the subject matter specifically on the Design and Build Contracts. Preferably Master's degree in civil engineering or construction management or relevant subject (professional qualification recognized internationally). Experience and knowledge of working with World Bank procurement regulations will be preferred.	10		
		Relevant experience in the region (working level fluency in local language(s) / knowledge of local culture or administrative system, government organization, etc.)	10		
		Experience of working for at-least 5 years in countries with similar conditions, fluency in English language is mandatory and good knowledge of Urdu language will be an added advantage.	10		
			100		Total

**KARACHI MOBILITY PROJECT - YELLOW BRT**  
**Procurement of Consulting Services for Preparation of Detailed Design, Procurement Support and Construction Supervision Services**  
**Evaluation of Technical Bids (Phase II)**

Poor = 4  
Average = 6  
Good = 8  
Very Good = 10

Criteria/Sub-Criteria	Max Score	EI	Reference / Parameters to consider	ANALYSIS	COMMENTS
<b>1. SPECIFIC EXPERIENCE OF THE FIRM RELATED TO THE ASSIGNMENT.</b>	<b>10</b>		The Client will assess whether the Consultant has experience in providing construction supervision services in Bus Rapid Transit (BRT) projects in Asia and the number of such completed projects		
<b>2. METHODOLOGY</b>	<b>20</b>		General understanding of the requirements in the TORs and the quality of methodology (fit for purpose, innovative measures, value engineering). Response / Comments on TORs also to be reviewed. The write-up in Tech 3 to Tech 5 must be logical and clearly written to demonstrate the consultant's understanding of the nature, scale and the complexity of the project.		
Proposed methodology is clear, responds to the TORs	10		Work plan responds to the schedules of deliverables in TORs and is logical. The work-plan to be reviewed in conjunction with the methodology write-up and also with the proposed experts and their proposed person-months.		
Work plan is realistic and implementable	10		The proposed team of experts (and proposed person-months) and how they are linked with methodology write-up and work-plan. The link must be logical and ensure smooth flow of project activities as well as meeting deliverables schedule in the TORs.		
<b>3. KEY STAFF (Tech 06)</b>	<b>70</b>				
<b>Position K-1: Chief Resident Engineer (lead firm)</b>	<b>25</b>				
General qualification (general education, training, and experience)	10		<b>At-least 18 years</b> of professional experience in design and construction supervision of infrastructure projects. Shall be a <b>qualified Civil Engineer</b>		
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		<b>At-least 15 years</b> in the capacity of senior resident engineer leading the teams of construction supervision staff on infrastructure projects of similar nature, scale and complexity. S/he shall be responsible for the entire construction supervision matters. S/he shall be responsible to work closely with design team, supervision staff, contractors and the Client to keep the project progress monitored and take appropriate actions when necessary to ensure timely completion of the project.		
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		The TORs is silent on this. Comparative scoring be given based on the information in the CV.		




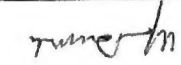


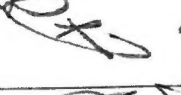
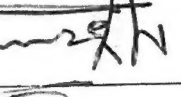
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<b>Position K-2: Resident Engineer (Page 49)</b>		<b>15</b>					
General qualification (general education, training, and experience)		10		At least 15 years of professional experience. Shall be a qualified Civil Engineer.			
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)		10		At least 10 years of extensive experience as a resident engineer or equivalent capacity on urban infrastructure construction projects on projects of similar nature, scale and complexity. They shall be responsible for construction aspects for the BRT corridor, off-corridors and bus depots with priority to the quality and safety matters. They shall lead teams of their respective assistant resident engineers and other construction supervision staff and shall report to the CRE. Master's degree in civil engineering or relevant subject (professional qualification recognized internationally)			
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)		10		Experience of working for at-least 5 years in countries with similar conditions and good knowledge of Urdu will be an added advantage.			
<b>Position K-3: Resident Engineer (Page 55)</b>		<b>15</b>					
General qualification (general education, training, and experience)		10		At least 15 years of professional experience. Shall be a qualified Civil Engineer.			
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)		10		At least 10 years of extensive experience as a resident engineer or equivalent capacity on urban infrastructure construction projects on projects of similar nature, scale and complexity. They shall be responsible for construction aspects for the BRT corridor, off-corridors and bus depots with priority to the quality and safety matters. They shall lead teams of their respective assistant resident engineers and other construction supervision staff and shall report to the CRE. Master's degree in civil engineering or relevant subject (professional qualification recognized internationally)			
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)		10		Experience of working for at-least 5 years in countries with similar conditions and good knowledge of Urdu will be an added advantage.			
<b>Position K-4 : Senior Contract Management Expert (lead firm)</b>		<b>15</b>					
General qualification (general education, training, and experience)		10		At-least 15 years of experience. Shall be a qualified Civil Engineer.			
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)		10		At-least 10 years in urban infrastructure construction projects of similar scale and complexity. She will track and monitor all contractual issues, monitor and maintain an overview of issues that may put the Client at risk of financial or time effect under the terms of the contract, provide instructions on claims from a contractual point of view, establish and maintain a record of all instructions and notices issued under the terms of contract, assess the extent of cost and time effect of variations, solve problems in application of contract and legal rules, prepare drafts of any submissions and certificates for issue. Master's degree in civil engineering or relevant subject (professional qualification recognized internationally).			
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)		10		The TORs is silent on this. Comparative scoring be given based on the information in the CV.			
<b>Total</b>		<b>100</b>					

**ATTENDANCE SHEET**  
**COMMITTEE MEMBERS**  
**CONSULTANT SELECTION COMMITTEE FOR PROCUREMENT CONSULTANCY SERVICES TO**  
**PREPARE DETAILED DESIGN, PROVIDE PROCUREMENT SUPPORT AND CONSTRUCTION SUPERVISION**  
**SERVICES**  
**KARACHI MOBILITY PROJECT, YELLOW LINE BRTS**

DATE: Tuesday, February 2, 2021  
 TIME: 04:00 PM

S.R. #	NAME	DESIGNATION	DEPARTMENT	CONTACT NO.	E-MAIL	SIGNATURE
1	IQTIDAR AHMED	MD SMTA	SMTA	0333-227616		
2	Jawad Bhatti	PD e/LC	TA/TD	<u>0300</u> 2200275	pd.kmpyle@gmail.com	
3	RAFIY ALI LAGHARI	Director Finance & HR	SMTA/TMD	0331 5444420	rafay.laghari@smta.govt.pk	
4	M. Danish	Director PPLty	Finance			
5	Ahmed, Ag.	Chief (Transport)	P.O. Dept	0306-2793732		
6	ASHRAF AL LAKHTO	Chief Consultant	TA/TD	033654106		
7	Hasaf De.	(D) Chief/Account	SMTA	033-263442	hasaf.de@gnl.com	
8	Muhammad YOUSUF Muneer	Director Infra	SMTA	0321873474		
9	Niaz Ali	Director ITS				